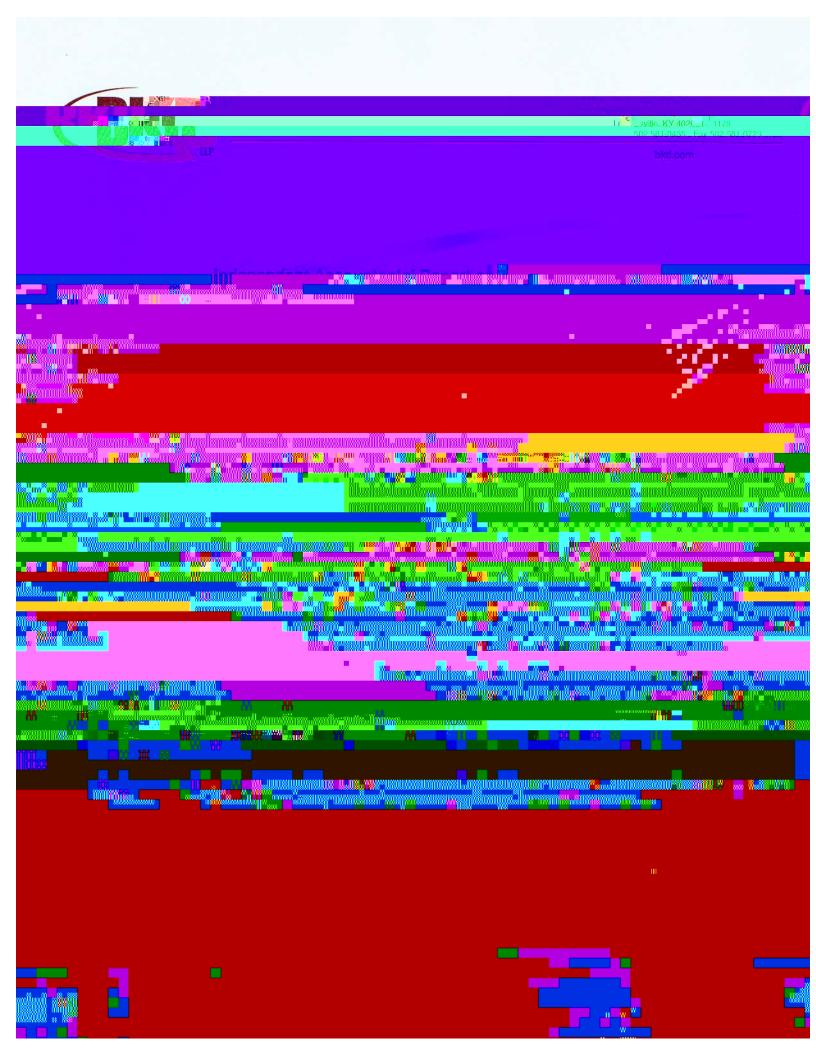
Accountants' Report and Financial Statements

June 30, 2004 and 2003



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Management's Discussion and Analysis

Introduction

The following Management's Discussion and Analysis (MD&A) provides an overview of the financial position and activities of Murray State University (University) for the year ended June 30, 2004. This discussion has been prepared by management and should be read in conjunction with the financial statements and the notes thereto, which follow this section. The financial statements and related notes, and this discussion and analysis are the responsibility of management.

The University is a comprehensive public institution of higher learning located in western Kentucky and primarily serves students in Kentucky, Illinois, Missouri, Tennessee, and Indiana. Murray State has study centers in four other cities where it offers a diverse range of degree programs from associate to master levels, through a framework of approximately 30 departmental units in 5 colleges and 1 school, and contributes to the region and state through related research and public service programs. The University is a charter member of the Ohio Valley Conference and a Division I member of the NCAA. Murray State University serves as a residential, regional university offering core programs in the liberal arts, humanities, sciences and selected high-quality professional programs for approximately 10,000 students. The University has not only posted record enrollment figures for the past nine years, it has increased its graduation rate to an impressive 56.3 percent. This graduation rate places the University in the top 30th percentile of public universities nationally.

The tuition and fees for the 2004-05 academic year have increased by \$274 per semester for a full time resident undergraduate student. Tuition and fees at the University continues to be significantly less than the national average and was one of only three of our 25 competitor schools with tuition and fees of less than \$2,000 per semester per student.

Murray State University consistently ranks among the nation's best regional universities each year and has been recognized by Kaplan, Inc., Kiplinger and U.S. News and World Report for its academic quality and affordability. The University has been recognized for many years as a great collegiate value by U.S. News and World Report's America's Best Colleges rankings report. This publication recently ranked the University as the South's best public master's university in the "Great Schools at a Great Price" category for the 2005 edition. In the 2005 edition of the publication, the University is ranked sixth overall in the South when compared to public master's universities and ranked 18th best public master's university in the nation. MSU remains the top ranked public university in the state, and the only Kentucky university ranked as a "Great School at a Great Price". Factors considered in the rankings are reputation, retention rate, graduation rate, class size, student-faculty ratio and SAT/ACT scoring.

The University continues to have a commitment to academic and extracurricular excellence, while retaining its status as an affordable institution of higher education.

Financial Highlights

Ø The University's financial position remained strong as of the end of the year, with assets of \$194.1 million and liabilities of \$50.4 million. Net assets, which represent the University's residual interest in assets after liabilities are deducted, were \$143.7 million or 74% of total assets. Net assets increased by \$14.8 million from 2003 to 2004.

Management's Discussion and Analysis

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Management's Discussion and Analysis

- Ø The University is conducting a fund raising campaign for the revitalization of Waterfield Library. Proceeds from this campaign are planned to be used for deferred maintenance, technology improvements and enhancements in library holdings.
- Ø The University changed the term of faculty academic year contracts to nine months from ten months. This change will allow faculty more time to obtain and work on externally funded grants and contracts, which provide additional financial resources for academic enhancement, faculty development and research.

Using the Financial Statements

The University's financial statements consist of Balance Sheets (Statements of Net Assets), Statements of Revenues, Expenses and Changes in Net Assets (Income Statements), Statements of Cash Flows and Notes to the Financial Statements. These financial statements and accompanying Notes are prepared in accordance with the appropriate Governmental Accounting Standards Board (GASB) pronouncements.

These financial statements provide an entity-wide pers

Management's Discussion and Analysis

Total assets increased by \$7.8 million during 2003, which was primarily due to funding secured for future capital assets.

Liabilities

Total liabilities at the end of the fiscal year 2004 were \$50.4 million. Total long-term debt obligations amounted to \$32.9 million. These debt obligations increased by only \$.6 million during 2004. During 2004, total liabilities decreased by \$4.1 million due to the use of deferred revenues, recorded in 2003, for the Science Complex construction project. These deferred revenues were recognized as revenues in 2004 and used to pay for expenses related to construction.

Total liabilities at the end of the fiscal year 2003 were \$54.5 million. During 2003, total liabilities increased by \$6.2 million largely due to new debt to construct a student recreation/wellness center.

Condensed Balance Sheets

	Ju	ine 30, 2004	June 30, 2003		June 30, 2002	
Assets						
Current assets	\$	33,665,438	\$	29,216,953	\$	26,040,231
Noncurrent assets		42,892,454		46,974,282		41,562,542
Capital assets		117,518,493		107,147,545		107,904,063
Total assets	\$	194,076,385	\$	183,338,780	\$	175,506,836

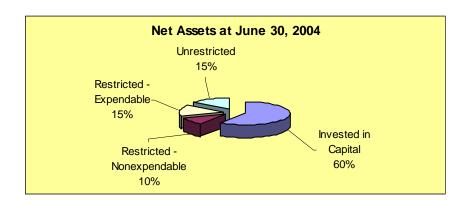
Management's Discussion and Analysis

Net Assets

Net assets, which represent total equity, of the University were divided into three major categories, defined as follows:

- Invested in capital assets, net of related debt This category represents the institution's equity in property, buildings, equipment, library holdings and other plant assets owned by the University, less related depreciation.
- Restricted This category represents those assets subject to externally imposed restrictions governing their use and includes classifications of nonexpendable and expendable.
 - Š <u>Restricted nonexpendable net assets</u> Restricted nonexpendable net assets consist solely of permanent endowments owned by the University. The corpus, as specified by the donor, is invested in perpetuity and may not be expended.
 - <u>Restricted expendable net assets</u> Restricted expendable net assets consist of those assets that may be expended by the University, but must be spent for purposes as defined by the donors and/or external entities that have placed time or purpose restrictions on the use of the assets.
- O <u>Unrestricted</u> This category represents the net assets held by the University that have no formal restrictions placed upon them. Although unrestricted net assets are not subject to externally imposed stipulations, substantially all of the unrestricted net assets have been designated for various programs and initiatives, capital projects and working capital requirements.

The allocation of net assets between these three categories is provided in the following chart:



Management's Discussion and Analysis

Statements of Revenues, Expenses and Changes in Net Assets

The Statements of Revenues, Expenses and Changes in Net Assets, which are generally referred to as the activities statement or income statement, present the revenues earned and expenses incurred and income or loss from operations for the current and prior fiscal years. Activities are reported as either operating or non-operating. Changes in total net assets as presented on the Statements of Net Assets are based on the activity presented in the Statements of Revenues, Expenses and Changes in Net Assets.

The Statements of Net Assets are prepared on the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged. A public university's dependency on state appropriations will result in reported operating losses. The Governmental Accounting Standards Board requires state appropriations to be classified as non-operating revenues. The utilization of long-lived capital assets is reflected in the financial statements as depreciation, which expenses the costs of an asset over its expected useful life.

Revenues

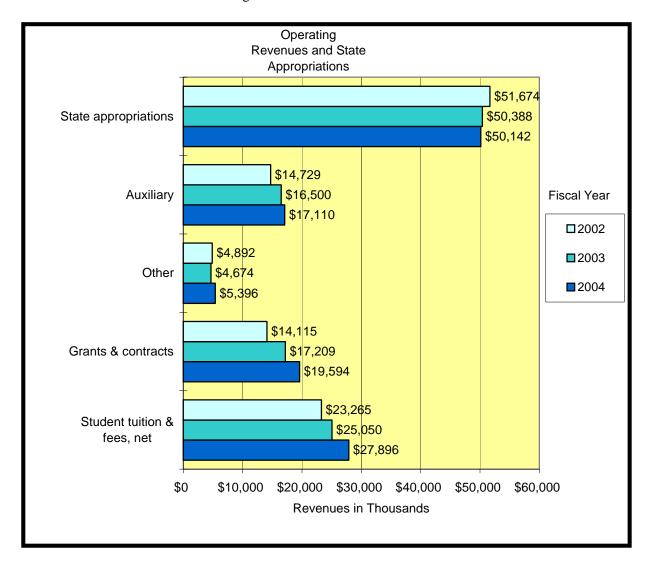
Total operating revenues, which exclude state appropriations, for the 2004 fiscal year were \$70 million, including student tuition and fees, net of related discounts and allowances, of \$27.9 million, operating grants and contracts revenues of \$19.6 million, and auxiliary services net revenue of \$17.1 million.

Operating revenues increased during the year by \$6.5 million. This increase is comprised of \$3.5 million from net student tuition, fees, room, and board, driven by increased student enrollment and on campus residency, and \$2.4 million from federal and state grants and contracts.

The University received \$50.1 million of state appropriations. For the 2004 fiscal year, the University experienced a \$1.3 million appropriations deduction in 2004, which was in addition to a \$1.3 appropriations deduction in 2003. State appropriations are required to be classified as nonoperating revenues; however, these funds were used to support University operating activities.

Management's Discussion and Analysis

The comparative sources of total operating revenues and nonoperating state appropriation revenues are reflected in the following chart:



Expenses

Total operating expenses for the 2004 fiscal year were \$124.4 million. Of this amount, \$103.2 million were for educational and general expenses, including instruction, academic support, and operation and maintenance. Instructional program expenses represent the most significant portion of the educational and general operating expenses, totaling \$46.6 million or 45% of the total educational and general portion. Remaining operating expenses were for depreciation and auxiliary services, which amounted to \$6.6 million and \$14.6 million, respectively. Depreciation

Management's Discussion and Analysis

for all areas of the University is reported as an operating expense and was not allocated to each program group, except for auxiliary enterprises.

Operating expenses increased for the year ended June 30, 2004, by \$3.3 million. Only minimal increases were reported for operating costs for services, materials, and supplies for departmental units. The primary reasons for increased operating expenses are salaries, fringe benefits, including the self-insured health insurance fund, utilities, property insurance, and other fixed costs.

The net loss from operations for the year ended June 30, 2004, was \$54.5 million. Nonoperating

Management's Discussion and Analysis

Statements of Cash Flows

The Statements of Cash Flows provide a summary of the sources and uses of cash by defined categories. The primary purposes of the Statements of Cash Flows are to provide information about the University's cash receipts and payments during the years and to help assess the University's ability to generate future net cash flows and meet obligations as they become due, as well as its need for external financing.

The net cash used in operating activities reflects the net cash used for general operations of the University, which changed by \$1.2 million during 2004. A large portion of this change was due to savings and more efficient operations of auxiliary enterprises.

The cash flows from noncapital financing activities, changed by \$.5 million during 2004. This change was due to the increase of grants and contracts receipts. However, two significant transactions are reflected in this section of the 2004 Statement of Cash Flows. The \$3.3 million receipt of the Regional Universities Endowment Trust Fund proceeds awarded to the University in 2004 caused an increase in noncapital financing activities. In 2004, these funds were also transferred to the MSU Foundation for investment purposes, which caused a decrease for the same amount.

The net cash flows used in capital and related financing activities represent cash received and used for the acquisition, construction, and renovation of capital assets, which changed by \$13.2 million during 2004. A large portion of this change is due to expenses related to the continued construction of the science complex and the student recreation/wellness center.

Management's Discussion and Analysis

Condensed Statements of Cash Flows

2004 2003 2002

Management's Discussion and Analysis

The University issued new debt of \$3.4 million, which included \$2.5 million in Housing and Dining System Series P bonds for the renovation of Winslow Cafeteria and \$.9 million for the upgrade of the campus networking system. The University also paid off \$3.2 million of long term debt; therefore, minimal changes were made in the amount of debt outstanding as of June 30, 2004.

Debt as of June 30, 2004, is summarized below:

	Balance June 30, 2004		
Housing and Dining System Revenue Bonds	\$	11,222,000	
Consolidated Educational Buildings Revenue Bonds		6,905,000	
Bond discount		(239,581)	
City of Murray		10,000,000	
Other (Note 11 of Notes to Financial Statements)		4,970,540	
Total	\$	32,857,959	

Infrastructure Assets

Infrastructure assets are defined by GASB No. 34 as long-lived assets that are normally stationary in nature and normally can be preserved for a significantly greater number of years than most capital assets. These types of assets will typically be permanent non-building additions that service the entire campus. The University has adopted the modified approach of accounting for its infrastructure assets. This approach requires that an asset management system be established and maintained. Such a system would assess and disclose that all eligible infrastructure assets are being preserved approximately at (or above) a condition level established. To 23 0d5.5(abl.3(2)-th.4(inniversity)-7.21.40927 TTD0.0007 Tc0.0 B adonot id syed approximately at the condition of t

Management's Discussion and Analysis

Economic Factors Affecting Future Periods

- Ø General state appropriations from the Commonwealth of Kentucky are not expected to increase over the next period. Although preliminary estimates indicate state revenue shortfalls, recent forecasts indicate that some economic recovery is occurring.
- Ø The University provides health insurance to employees through a self-funded program. As reflected in national trends, significant increases in the costs of health claims are expected.
- Ø The University is reviewing the feasibility of funding for the replacement of one or more residence halls. If needed, the Murray State Campus Improvement Corporation could offer industrial revenue bond funds for the construction of new residential college facilities on the University's campus.
- Ø The University has requested \$22.3 million in funding for the second phase of the science complex project. This project is the University's top priority in its capital projects request submitted to the Commonwealth for the 2004-06 capital budget.
- Ø During fall 2004, construction will begin on a major addition to the Equine Training Facility located on the West Farm campus. Funding of almost \$1 million will be utilized for this project, with the most significant portion from the Kentucky Council on Postsecondary Education's Equine Trust Fund. This addition is scheduled for completion in February 2005.

Balance Sheets June 30, 2004 and 2003

Balance Sheets June 30, 2004 and 2003

LIABILITIES AND NET ASSETS

		2004		2003
Current Liabilities				
Accounts payable	\$	7,689,126	\$	5,437,344
Self-insured health liability		1,152,763		1,140,643
Accrued payroll		3,367,640		3,289,924
Interest payable		241,347		251,684
Deposits		207,083		208,365
Deferred revenue		4,716,368		11,688,150
Current maturities of long-term liabilities	_	3,197,475		2,945,888
Total current liabilities		20,571,802		24,961,998
Noncurrent Liabilities				
Deposits		171,933		191,556
Revenue bonds, notes payable, and capital leases	_	29,660,484	_	29,350,479
Total noncurrent liabilities		29,832,417	_	29,542,035
Total liabilities		50,404,219	_	54,504,033
Net Assets				
Invested in capital assets, net of related debt		85,638,535		85,104,843
Restricted for				
Nonexpendable – permanent endowments		14,684,636		11,380,920
Expendable				
Scholarships, research, instruction and other		3,729,092		2,552,561
Loans		4,977,530		4,985,017
Capital assets		9,135,468		4,100,350
Debt service		4,021,365		3,587,330
Unrestricted		21,485,540		17,123,726
Total net assets	_	143,672,166	_	128,834,747
Total liabilities and net assets	\$	<u>194,076,385</u>	\$ <u></u>	183,338,780

Murray State University Foundation, Inc. Statements of Financial Position June 30, 2004 and 2003

Murray State University Athletic Foundation, Inc. Statements of Financial Position June 30, 2004 and 2003

ASSETS

		2004	2003
Cash Investments Contributions receivable, net of allowance;	\$	115,243 88,421	\$ 21,588 76,691
2004 - \$13,000, 2003 - \$20,000 Other receivables Real estate held for sale		34,237 93,016 1,231,525	51,499 57,806 1,830,571
Equipment, net of accumulated depreciation; 2004 - \$3,521, 2003 - \$2,059	_	8,851	 4,063
Total assets	\$ <u></u>	1,571,293	\$ 2,042,218
LIABILITIES AND NET ASSETS			
Liabilities Lines of credit	\$	325,000	\$ 500,000
Accounts payable and accrued expenses Deposit on real estate held-for-sale Note payable		45,118 — 1,215,137	 24,518 5,000 2,694,417
Total liabilities		1,585,255	 3,223,935
Net Assets		(105.050)	(1.010.067)
Unrestricted Temporarily restricted		(125,879) 111,917	 (1,318,367) 136,650
Total net assets	_	(13,962)	 (1,181,717)
Total liabilities and net assets	\$ <u></u>	1,571,293	\$ 2,042,218

Statements of Revenues, Expenses and Changes in Net Assets Years Ended June 30, 2004 and 2003

	2004	2003
Revenues		
Operating revenues		
Student tuition and fees	\$ 43,227,944	\$ 37,609,354
Less discounts and allowances	(15,331,582)	(12,559,422)
Net tuition and fees	27,896,362	25,049,932
Federal grants and contracts	12,534,110	11,379,257
State grants and contracts	6,815,631	5,693,083
Local and private grants and contracts	244,245	136,624
Total grants and contracts	19,593,986	17,208,964
Sales and services of educational departments	3,551,156	3,240,732
Other operating revenues	1,844,664	1,433,151
Total sales, services, and other revenues	5,395,820	4,673,883
Auxiliary enterprises revenues (Revenues are pledged as security for the Housing and Dining Revenue System Bond		
Series $A - P$)	17,830,810	17,381,284
Less discounts and allowances	(721,263)	(881,045)
Net auxiliary revenue	17,109,547	16,500,239
Total operating revenues	69,995,715	63,433,018
Expenses		
Operating expenses		
Instruction	46,574,969	45,804,242
Research	3,495,188	2,196,693
Public service	5,446,975	5,104,918
Libraries	1,640,583	1,350,674
Academic support	5,216,651	5,065,370
Student services	10,833,270	10,004,465
Institutional support	10,100,759	9,979,144
Operational and maintenance of plant	13,229,253	14,117,697
Student financial aid	6,700,293	6,253,347
Depreciation	5,840,909	5,784,813
Auxiliary enterprises	14,592,820	14,769,901
Auxiliary depreciation	779,527	674,609
Total operating expenses	124,451,197	121,105,873
Operating Loss	\$ (54,455,482)	\$ <u>(57,672,855)</u>

Statements of Revenues, Expenses and Changes in Net Assets Years Ended June 30, 2004 and 2003

	2004		2003
Nonoperating Revenues (Expenses)			
State appropriations	\$ 51,472,900	5	51,669,400
Less: State appropriation reduction	(1,331,100)		(1,281,300)
State endowment match	3,259,000		_
Restricted student fees (Revenues are pledged as security for the			
City of Murray debt agreement)	637,850		562,684
Federal grants and contracts	1,328,844		1,361,508
State grants and contracts	2,307,248		1,462,278
Local and private grants and contracts	1,855,761		1,336,810
Gifts	360,470		219,173
Investment income	1,797,883		2,402,277

Murray State University Foundation, Inc. Statements of Activities Years Ended June 30, 2004 and 2003

	2004				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total	
				. ota.	
Revenues, Gains and Other Support					
Contributions	\$ 82,999	\$ 923,198	\$ 3,875,339	\$ 4,881,536	
Revenues from operations of golf course	476,488	_	_	476,488	
Fees	316,367		_	316,367	
Investment return	840,373	2,084,000	3,859	2,928,232	
Other	168,520	294,003	63,115	525,638	
Allocation of spending cap excess				_	
Reclassification based on donor intent	(48,053)	440,343	(392,290)	_	
Net assets released from restrictions	1,584,088	(1,584,088)			
Total revenues, gains and other					
support	3,420,782	2,157,456	3,550,023	9,128,261	
Expenses and Losses Payments made on behalf	1 254 274			1 254 274	
of Murray State University	1,354,374	_	_	1,354,374	
Golf course	558,962	_	_	558,962	
General and administrative Loss on impairment of real estate held	757,939	_	_	757,939	
for sale	229,714			229,714	
Total expenses and losses	2,900,989			2,900,989	
Change in Net Assets	519,793	2,157,456	3,550,023	6,227,272	
Net Assets, Beginning of Year	5,289,463	6,817,969	17,509,501	29,616,933	
Net Assets, End of Year	\$ <u>5,809,256</u>	\$ <u>8,975,425</u>	\$ <u>21,059,524</u>	\$ <u>35,844,205</u>	

Murray State University Foundation, Inc. Statements of Activities Years Ended June 30, 2004 and 2003

2003				
	Temporarily	Permanently		
Unrestricted	Restricted	Restricted	Total	

Revenues, Gains and Other Support

Murray State University Athletic Foundation, Inc. Statements of Activities Years Ended June 30, 2004 and 2003

2004

Unrestricted

Murray State University Athletic Foundation, Inc. Statements of Activities Years Ended June 30, 2004 and 2003

	2003			
		Temporarily	_	
	Unrestricted	Restricted	Total	
Revenues, Gains and Other Support				
Contributions	\$ 85,553	\$ 236,960	\$ 322,513	
Sponsorships and promotions	528,514	5,220	533,734	
Fund raising events	110,052	41,372	151,424	
Investment return	5,021		5,021	
Gain on sale of real estate held-for-sale		_		
Other	29,246	_	29,246	
Net assets released from restrictions	332,998	(332,998)	2>,210	
Tite assets followed from restrictions	332,770	<u>(332,770</u>)		
Total revenues, gains and other				
support	1,091,384	<u>(49,446</u>)	1,041,938	
Expenses				
Sponsorships and promotions	314,632	_	314,632	
Contributions to Murray State University				
Athletic department	570,789	_	570,789	
General operations	32,607	_	32,607	
Contribution to Murray State University				
Foundation	_	_	_	
General and administrative	233,567	_	233,567	
Fund raising events	76,066	_	76,066	
Membership activities	21,162	_	21,162	
Interest	151,753	_	151,753	
Total expenses	1,400,576	<u></u>	1,400,576	
Change in Net Assets	(309,192)	(49,446)	(358,638)	
N.4 A 4. D	(1,000,175)	107.007	(022.070)	
Net Assets, Beginning of Year	(1,009,175)	<u>186,096</u>	(823,079)	
Net Assets, End of Year	\$ <u>(1,318,367</u>)	\$ <u>136,650</u>	\$ <u>(1,181,717)</u>	

Statements of Cash Flows Years ended June 30, 2004 and 2003

	2004	2003
Cash Flows from Operating Activities		
Tuition and fees	\$ 27,695,754	\$ 26,153,761
Grants and contracts	18,752,655	18,323,465
Salaries, wages, and benefits	(72,890,855)	(69,483,846)
Payments to suppliers	(22,856,859)	(23,698,468)
Payments to students for financial aid	(6,700,293)	(6,253,347)
Computer loans issued to employees	(50,401)	(62,116)

Statements of Cash Flows Years ended June 30, 2004 and 2003

		2004		2003
Cash Flows from Investing Activities	-			
Proceeds from sales and maturities of investments	\$	5,875,010	\$	3,257,144
Purchase of investments		(5,979,952)		(3,203,808)
Interest receipts on investments	_	1,613,029	_	1,430,135
No. 1 Charles and Asset		1.500.007		1 402 471
Net cash provided by investing activities	_	1,508,087	_	1,483,471
Net Increase (Decrease) in Cash and Cash Equivalents		(4,186,913)		7,306,878
Cash and Cash Equivalents, Beginning of Year	_	47,528,299	_	40,221,421
Cash and Cash Equivalents, End of Year	\$	43,341,386	\$	47,528,299
Reconciliation of Operating Loss to Net Cash Used by				
Operating Activities				
Operating loss	\$	(54,455,482)	\$	(57,672,855)
Depreciation		6,620,436		6,459,422
Bad debt		128,894		113,914
Changes in assets and liabilities				
Accounts receivable, net		(619,127)		(135,955)
Inventories		(147,277)		(266,437)
Prepaid expenses		(99,049)		(104,927)
Accounts payable		672,768		449,788
Self-insured health liability		12,120		4,765
Accrued payroll		77,716		195,835
Deposits		(19,633)		(157,496)
Deferred revenue	_	200,104	_	2,294,793
Net cash used in operating activities	\$_	(47,628,530)	\$	(48,819,153)
Supplemental Cash Flows Information				
Gifts of capital assets	\$	156,178	\$	444,905
Accounts payable incurred for capital assets	\$	1,168,353	\$	_

Notes to Financial Statements June 30, 2004 and 2003

Note 1: Summary of Significant Accounting Policies

Nature of Operations

Murray State University (University) is a state-supported institution of higher education located in Murray, Kentucky, and is accredited by the Southern Association of Colleges and Schools. The University awards graduate and undergraduate degrees from five colleges and one school and serves a student population of approximately 10,000. The University is a component unit of the Commonwealth of Kentucky and is included in the general-purpose financial statements of the Commonwealth.

Basis of Accounting and Financial Statement Presentation

The University prepares its financial statements as a business-type activity in conformity with applicable pronouncements of the Governmental Accounting Standards Board (GASB).

For financial reporting purposes, the University is considered a special-purpose government engaged only in business-type activities. Accordingly, the University's financial statements have been presented using the economic resources measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred. All significant intra-agency transactions have been eliminated.

Pursuant to GASB Statement No. 20, Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting, the University has elected to apply the provisions of all relevant pronouncements of the Financial Accounting Standards Board (FASB) that were issued on or before November 30, 1989, and do not conflict with or contradict GASB pronouncements.

During 2004, the University retroactively changed its method of financial statement presentation and disclosure by adopting the provisions of Governmental Accounting Standards Board Statement No. 39 (GASB No. 39), *Determining Whether Certain Organizations are Component Units*. GASB No. 39 requires certain organizations be reported as component units of a primary government based on the nature and significance of that organization's relationship to the primary government. Application of this statement resulted in including Murray State University Foundation, Inc. and Murray State University Athletic Foundation, Inc. (the Foundations) as discretely presented component units of the University. The Foundations are private nonprofit organizations that report under FASB standards, including FASB No. 117, *Financial Reporting for Not-for-Profit Organizations*. As such, certain revenue recognition criteria and presentation features are different from GASB revenue recognition criteria and presentation features. No modifications have been made to the Foundations' financial information in the University's financial report for these differences.

Notes to Financial Statements June 30, 2004 and 2003

Note 1: Summary of Significant Accounting Policies (Continued)

Cash and Cash Equivalents

The University considers all highly liquid investments that are immediately available to the University to be cash equivalents. Funds held by the Commonwealth of Kentucky are considered cash equivalents.

The University currently uses commercial banks and the Commonwealth of Kentucky as depositories. Deposits with commercial banks are covered by Federal depository insurance or collateral held by the banks in the University's name. At the Commonwealth level, the University's accounts are pooled with other agencies of the Commonwealth. These Commonwealth pooled deposits are substantially covered by Federal depository insurance or by collateral held by the bank in the Commonwealth's name.

Restricted Cash, Cash Equivalents, and Investments

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Notes to Financial Statements June 30, 2004 and 2003

Note 1: Summary of Significant Accounting Policies (Continued)

Inventories

Inventories are stated at the lower of cost (first-in, first-out method) or market.

Capital Assets

All capital assets, as defined by University policy, are recorded at cost at the date of acquisition, or, if donated, at fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful life of the asset and is not allocated to functional expense categories. Assets under capital leases are amortized over the estimated useful life of the asset, or the lease term, whichever is shorter. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred.

The following estimated useful lives are being used by the University:

<u>Asset</u>	Estimated Life			
Buildings	40 years			
Non-building improvements	10-20 years			
Equipment	5-15 years			
Library holdings	10 years			
Livestock	12 years			

The University capitalizes interest costs as a component of construction in progress, based on interest costs of borrowing specifically for the project, net of interest earned on investments

Notes to Financial Statements June 30, 2004 and 2003

Notes to Financial Statements June 30, 2004 and 2003

Note 1: Summary of Significant Accounting Policies (Continued)

Release of Restricted Net Assets

When an expense is incurred for which both restricted and unrestricted net assets are available, the University's policy is to allow each departmental unit the flexibility to determine whether to first apply restricted or unrestricted resources based on the most advantageous application of resources in the particular circumstances.

Classification of Revenues

The University has classified its revenues as either operating or nonoperating revenues according to the following criteria:

Operating revenues: Operating revenues include activities that have the characteristics of anct, d 42460 TD0.00068Ex0l090ge Transisticationsticationstications and sof-5(ediscounts and)llowances, (Fedratl, astaed

Notes to Financial Statements June 30, 2004 and 2003

Note 3: Inventories

Inventories consisted of:

	2004			2003	
Inventories					
University bookstore – resale	\$	1,466,376	\$	1,398,288	
Physical plant – supplies		407,151		334,238	
Food services – resale and supplies		123,616		118,478	
Central stores – supplies		24,103		22,965	
Total inventories	\$	2,021,246	\$	1,873,969	

Note 4: Loans Receivable

Student loans made through the Federal Perkins Loan Program (the Program) comprise substantially all of the loans receivable at June 30, 2004 and 2003. The Program provides for service cancellation of a loan at rates of 15% to 30% per year up to a maximum of 100% if the participant complies with certain provisions. The federal government reimburses the University for amounts cancelled under these provisions.

As the University determines that loans are uncollectible and not eligible for reimbursement by the federal government, the loans are written off and assigned to the U.S. Department of Education. The University has provided an allowance for uncollectible loans, which, in management's opinion, is sufficient to absorb loans that will ultimately be written off. At June 30, 2004, the allowance for uncollectible loans was \$206,802, and at June 30, 2003, the allowance for uncollectible loans was \$221,313.

Loans receivable consisted of:

	2004			2003		
Current loans receivable						
University loan programs	\$	64,547	\$	44,131		
Federal nursing program		70,699		67,213		
Federal Perkins program	_	635,765	_	605,351		
Total current loans receivable, net		771,011		716,695		
Noncurrent loans receivable						
Federal nursing program		344,447		331,605		
Federal Perkins program		3,259,713		3,335,217		
Total noncurrent loans receivable, net		3,604,160		3,666,822		
Total loans receivable, net	\$	4,375,171	\$	4,383,517		

Notes to Financial Statements June 30, 2004 and 2003

Note 5: Investments

Investments consisted of:

		June 30, 2004			June 30, 2003			
	Fair Value		Cost Basis		Fair Value		Cost Basis	
Money market funds	\$	2,818,528	\$	2,818,528	\$	2,568,507	\$	2,568,507
Repurchase agreements		2,003,615		2,003,615		2,003,615		2,003,615
Restricted for capital purposes		4,822,143		4,822,143		4,572,122		4,572,122

Restricted assets held by Murray k,698.42 a -0.oeg84 held.497 -1.14ted assc92 545. -0.4 -1.14tedoundation.32 68740.313,698.6

Notes to Financial Statements June 30, 2004 and 2003

Note 6: Regional University Excellence Trust Fund

The Kentucky General Assembly appropriated funds to the Regional University Excellence Trust Fund (RUETF) with the passage of the Postsecondary Education Improvement Act of 1997 (House Bill 1). The purpose of this fund is to encourage private investment in public higher educational activities within the Commonwealth of Kentucky. These funds were made available to the comprehensive institutions within the Commonwealth with a provision that they would be matched dollar-for-dollar from external sources. The Commonwealth's Council on Postsecondary Education (CPE) was designated to oversee the distribution and use of these funds.

The following is a summary of the funding for the RUETF as of June 30, 2004:

		Exter	External Match Receipts									
Funding <u>Period</u>	CPE CPI Funding Fundi <u>Available Recei</u>	ng By	Held By <u>Foundation</u> <u>Total</u>	External Match <u>Pledges</u>								
1998-2000	\$ 1,710,000 \$ 1,71	0,000 \$ 878,250	\$ 824,250 \$ 1,702,500	\$ 7,500								
2000-2002	3,521,787 3,52	1,787 —	2,734,834 2,734,834	786,953								
2002-2004	3,259,000 3,25	9,000 1,468,041	1,790,959 3,259,000	<u></u>								
Total	\$ <u>8,490,787</u> \$ <u>8,49</u>	<u>0,787</u> \$ 2,346,29(CPE)Tc5e(2)(0) T JET6367.74	pa.66 51.0.02f1 fBT								

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Notes to Financial Statements June 30, 2004 and 2003

Note 7: Capital Assets

Capital asset activity for the year ended June 30, 2004, was:

	Balance June 30, 2003	Additions	Transfers	Deletions/ Retirements	Balance June 30, 2004
Land Construction in progress Museum and collectibles	\$ 6,350,424 13,227,507 427,769	\$ — 17,488,948 69,424	\$ 165,976 (5,948,040)	\$ (34,835) (2,203,241)	\$ 6,481,565 22,565,174 497,193
Total capital assets not being depreciated	20,005,700	17,558,372	(5,782,064)	(2,238,076)	29,543,932
Buildings Non-building	153,969,531	_	4,265,441	(19,050)	158,215,922
improvements Equipment Library holdings Livestock	8,313,401 17,390,672 23,920,009 44,250	551,214 1,201,817 50,000	499,900 1,016,723 —	(689,537) (116,870)	8,813,301 18,269,072 25,004,956 94,250
Total other capital assets	203,637,863	1,803,031	5,782,064	(825,457)	210,397,501
Total capital assets before depreciation	223,643,563	19,361,403		(3,063,533)	239,941,433
Less accumulated depreciation Buildings Improvements other than	82,206,893	3,949,430	_	_	86,156,323
buildings	3,839,832	381,370		_	4,221,202
Equipment	12,513,030	1,252,884	_	(582,488)	13,183,426
Library holdings	17,927,705	1,028,306	_	(111,026)	18,844,985
Livestock	8,558	8,446			17,004
Total accumulated depreciation	116,496,018	\$ <u>6,620,436</u>	\$	\$ <u>(693,514)</u>	122,422,940
Capital assets, net	\$ <u>107,147,545</u>				\$ <u>117,518,493</u>

Notes to Financial Statements June 30, 2004 and 2003

Note 8: Accounts Payable

Accounts payable consisted of:

		2004		2003	
Current accounts payable Vendors Payable hanefits and withholdings	\$	6,808,813	\$	3,811,442	
Payroll benefits and withholdings Loans	_	872,362 7,951	_	1,625,435 467	
Total accounts payable	\$	7,689,126	\$	5,437,344	

Note 9: Employee Benefits

Kentucky Teachers Retirement System

All employees required to hold a degree and occupying full-time positions, defined as seven-

Notes to Financial Statements June 30, 2004 and 2003

Notes to Financial Statements June 30, 2004 and 2003

Note 10: Deferred Revenue

Deferred revenue consisted of:

	2004			2003		
Current deferred revenue Prepaid tuition and fees International studies programs Grants and contracts Auxiliary enterprises	\$	1,360,294 358,981 1,498,712 13,059	\$	1,222,029 393,954 1,403,025 11,937		
Capital state appropriations		1,485,322	_	8,657,205		
Total current deferred revenue	\$	4,716,368	\$	11,688,150		

Note 11: Revenue Bonds, Notes Payable and Capital Leases

The following is a summary of long-term obligation transactions for the University for the year ended June 30, 2004:

	Beginning Balance	Additions	dditions Deductions		Current Portion	Long Term Portion		
Bonds payable	\$ 17,647,000	\$ 5,355,000	\$ (4,875,000)	\$ 18,127,000	\$ 2,342,000	\$ 15,785,000		
Less bond discounts	(232,547)	(69,708)	62,674	(239,581)	(27,554)	(212,027)		
Bonds payable, net of								
discounts	17,414,453	5,285,292	(4,812,326)	17,887,419	2,314,446	15,572,973		
City of Murray payable	10,000,000	_	_	10,000,000	_	10,000,000		
Capital leases	1,866,132	_	(162,939)	1,703,193	144,194	1,558,999		
Master lease notes payable	2,605,059	1,135,226	(808,031)	2,932,254	620,610	2,311,644		
Notes payable	305,768		(71,368)	234,400	90,000	144,400		
MSU Foundation notes payable	104,955	21,000	(25,262)	1700d6ef	BT9n96n			

Notes to Financial Statements June 30, 2004 and 2003

Note 11: Revenue Bonds, Notes Payable and Capital Leases (Continued)

The following is a summary of long-term obligation transactions for the University for the year ended June 30, 2003:

	Beginning Balance	Additions	Deductions	Ending Balance	Current Portion	Long Term Portion	
Bonds payable Less bond	\$ 19,932,000	\$	\$ (2,285,000)	\$ 17,647,000	\$ 2,110,000	\$ 15,537,000	
discounts Bonds payable, net	(259,764)		27,217	(232,547)	(27,216)	(205,331)	
of discounts City of Murray	19,672,236	_	(2,257,783)	17,414,453	2,082,784	15,331,669	
payable		10,000,000		10,000,000	_	10,000,000	
Capital leases Master lease notes	2,024,589	, , <u>, </u>	(158,457)	1,866,132	162,938	1,703,194	
payable	1,524,347	1,592,186	(511,474)	2,605,059	605,545	1,999,514	
Notes payable MSU Foundation	27,284	294,400	(15,916)	305,768	71,368	234,400	
notes payable	132,134	4,500	(31,679)	104,955	23,253	81,702	
Total bonds, notes and capital							
leases	\$ <u>23,380,590</u>	\$ <u>11,891,086</u>	\$ <u>(2,975,309)</u>	\$ <u>32,296,367</u>	\$ <u>2,945,888</u>	\$ <u>29,350,479</u>	

Maturity Information

A schedule of the mandatory principal and interest payments (excluding bond discounts) is presented below:

Years Ending June 30		Bonds		Notes	Total Payments					
2005	\$	2,342,000	\$	738,833	\$	3,080,833	\$	1,323,502	\$	4,404,335
2006		2,345,000		908,410		3,253,410		1,195,844		4,449,254
2007		2,460,000		787,022		3,247,022		1,056,870		4,303,892
2008		985,000		626,591		1,611,591		913,743		2,525,334
2009		1,030,000		429,554		1,459,554		857,875		2,317,429
2010-2014		3,905,000		1,156,937		5,061,937		3,629,712		8,691,649
2015-2019		3,435,000		1,445,000		4,880,000		2,643,699		7,523,699
2020-2024		1,625,000		2,045,000		3,670,000		1,650,313		5,320,313
2025-2029				2,580,000		2,580,000		1,000,251		3,580,251
2030-2033	_		_	2,550,000	_	2,550,000	_	286,464	_	2,836,464
Total	\$_	18,127,000	\$_	13,267,347	\$	31,394,347	\$_	14,558,274	\$	45,952,621

Notes to Financial Statements June 30, 2004 and 2003

Notes to Financial Statements June 30, 2004 and 2003

Note 11: Revenue Bonds, Notes Payable and Capital Leases (Continued)

Notes to Financial Statements June 30, 2004 and 2003

Note 11: Revenue Bonds, Notes Payable and Capital Leases (Continued)

Notes to Financial Statements June 30, 2004 and 2003

Note 11: Revenue Bonds, Notes Payable and Capital Leases (Continued)

Capital Leases

The University leases certain equipment and facilities, under capital lease agreements. The recorded cost of these assets and accumulated depreciation thereon were as follows:

2004 2003

Capital lease assets, at cost

Notes to Financial Statements June 30, 2004 and 2003

Note 13: Unrestricted Net Assets

The University's designations of unrestricted net assets consisted of:

	 2004	2003		
Unrestricted net assets				
Allocated for				
Prior year carryovers				
Renovation and maintenance	\$ 1,099,668	\$	638,989	
Departmental operations	8,917,670		7,550,494	
Encumbrances	475,297		420,200	
Working capital	1,818,710		2,569,451	
Revenue contingency	2,573,645		2,583,470	
General contingency	5,700,550		2,461,122	
Self insurance	 900,000	_	900,000	
Total unrestricted net assets	\$ 21,485,540	\$	17,123,726	

Note 14: Component Units

Murray State University Foundation, Inc.

Murray State University Foundation, Inc. (Foundation) is a Kentucky nonprofit corporation formed to receive, invest, and expend funds for the enhancement and improvement of the University. It is a legally separate, tax-exempt component unit of the University that manages certain endowments and investments on behalf of the University. The Foundation has a Board of Trustees separate from that of the University; however, the President and certain other officers of the University are also officers of the Foundation. Although the University do.14349 of

Notes to Financial Statements June 30, 2004 and 2003

Note 14: Component Units (Continued)

Murray State University Athletic Foundation, Inc.

Murray State University Athletic Foundation, Inc. (Racer Foundation) is a Kentucky nonprofit corporation formed to enhance the academic and athletic experience of the Murray State University student-athlete. The Racer Foundation has a Board of Directors separate from that of the University. The University does not control the timing or amount of receipts from the Foundation, the majority of resources, or income thereon, that the Racer Foundation holds and invests. Expenditures are restricted by the donors to University athletic activities. Because the majority of these restricted resources held by the Racer Foundation can only be used by, or for the benefit of, the University, the Racer Foundation is considered a component unit of the University and is discretely presented in the University's financial statements.

During the year ended June 30, 2004, the Racer Foundation distributed \$848,656 to the University, made payments of \$156,071 on behalf of the University, and transferred assets to the University of \$95,120. During the year ended June 30, 2003, the Racer Foundation distributed \$422,887 to the University, made payments of \$147,902 on behalf of the University, and transferred assets to the University of \$32,607. The total benefits for University athletics for the years ended June 30, 2004 and 2003, was \$1,099,847 and \$603,396, respectively. Accounts receivable from the Racer Foundation and accounts payable to the Racer Foundation as of June 30, 2004 and June 30, 2003, respectively, were not significant. Complete financial statements for the Racer Foundation can be obtained from the MSU Athletic Foundation Office, Stewart Stadium, Murray, Kentucky, 42071.

Note 15: Risk Management

The University is exposed to various risks of loss related to torts; theft of, dama[expo,19.2842 0 TD0.2fh

Notes to Financial Statements June 30, 2004 and 2003

Note 16: Contingencies and Commitments (Continued)

that the ultimate outcome of litigation will not have a material effect on the future operations or financial position of the University.

Commitments

The University has outstanding commitments under construction contracts of approximately \$6,300,000 and \$10,013,000 as of June 30, 2004 and 2003, respectively.

Government Grants

The University is currently participating in numerous grants from various departments and agencies of the federal and state governments. The expenditures of grant proceeds must be for allowable and eligible purposes. Single audits and audits by the granting department or agency may result in requests for reimbursement of unused grant proceeds or disallowed expenditures. Upon notification of final approval by the granting department or agency, the grants are considered closed.

Note 17: Natural Expense Classifications with Functional Classifications

The University's operating expenses by functional classification for the year ended June 30, 2004 were as follows:

	Year Ended June 30, 2004													
							Na	tur	al Classificati	on				
	Compensation Non-capitalized													
Fund Classification	aı	nd Benefits	Op	oerations		Utilities		Е	quipment	Scholar	ships	Depr	eciation	Total
Instruction	\$	40.138.755	\$	5,649,412	\$		_	¢	739.640	\$	47,162	\$	_ \$	46,574,969
Research	Ψ	1.566.291	Ψ	1,615,688	Ψ			Ψ	313,209	Ψ	47,102	Ψ	— ψ —	3.495.188
Public service		4,399,281		1,000,248			_		47,446		_		_	5,446,975
Libraries		1,323,735		222,616			_		94,232		_		_	1,640,583
Academic														
support		3,420,593		1,518,477			_		276,649		932		_	5,216,651
Student services		6,892,184		3,779,396			_		131,705		29,985		_	10,833,270
Institutional														
support		9,319,662		573,179			_		207,918		_		_	10,100,759
Operations and														
maintenance		5,071,286		2,737,772		5,214,	880		206,107		_		_	13,229,253
Financial aid		6,879		71,200			_		_	6,	622,214		_	6,700,293
Depreciation		_		_			_		_		_		5,840,909	5,840,909

Notes to Financial Statements June 30, 2004 and 2003

Note 17: Natural Expense Classifications with Functional Classifications (Continued)

The University's operating expenses by functional classification for the year ended June 30, 2003 were as follows:

	Year Ended June 30, 2003													
	Natural Classification													
•	Compensation Non-capitalized													
Fund Classification	an	d Benefits	O	perations	Util	lities		Equi	pment	Sch	olarships	De	preciation	Total
Instruction	\$	39,249,185	\$	5,678,761	\$	_	_	\$	854,932	\$	21,364	\$		\$45,804,242
Research		1,261,431		791,454		_	_		143,808		_		_	2,196,693
Public service		3,932,924		1,025,848		_	_		146,146		_		_	5,104,918

Notes to Financial Statements June 30, 2004 and 2003

Note 18: Segment Information (Continued)

Condensed financial information of the University's Housing and Dining segment is as follows:

Condensed Balance Sheets

	2004	2003
Assets		
Current assets	\$ 3,053,483	\$ 3,014,364
Noncurrent assets	3,001,872	2,730,503
Capital assets, net of accumulated depreciation	9,694,798	8,572,547
Total assets	\$ <u>15,750,153</u>	14,317,414
Liabilities		
Current liabilities	6,310,491	6,131,577
Noncurrent liabilities	11,368,334	9,456,050
Total liabilities	17,678,825	15,587,627
Net assets		
Invested in capital assets, net of related debt	(1,273,543)	(561,251)
Restricted		
Expendable capital	936,767	938,967
Expendable debt service	1,666,978	1,469,283
Unrestricted	(3,258,874)	(3,117,212)
Total net assets	(1,928,672)	(1,270,213)
Total liabilities and net assets	\$ <u>15,750,153</u>	\$ <u>14,317,414</u>

Notes to Financial Statements June 30, 2004 and 2003

Note 18: Segment Information (Continued)

Condensed Statements of Revenues, Expenses and Changes in Net Assets

Notes to Financial Statements June 30, 2004 and 2003

Note 18: Segment Information (Continued)

Wellness Center

The University entered into an agreement with the City of Murray, Kentucky on December 30, 2002, to finance the construction of a student recreation/wellness center. The University established a \$3.00 per credit hour student fee, effective for the Fall 2002 semester, to be designated as the Wellness Center Fee. A portion of the revenues from this fee will be used to fund all debt and debt related expenses according to the terms and provisions of the Memorandum of Agreement between the University and the City of Murray.

Condensed financial information as of and for the years ended June 30, 2004 and June 30, 2003, of the University's Wellness Center segment are as follows:

Condensed Balance Sheet

	2004	2003	
Assets			
Current assets	\$ 593,634	\$ 276,524	
Noncurrent assets	4,172,992	9,608,372	
Capital assets, net of accumulated depreciation	7,188,513	836,949	
Total assets	11,955,139	10,721,845	
Liabilities			
Current liabilities	626,437	200,681	
Noncurrent liabilities	10,000,000	10,000,000	
Total liabilities	10,626,437	10,200,681	
Net assets			
Restricted			
Expendable capital	1,221,599	558,565	
Expendable debt service	(37,210)	(37,401)	
Expendable maintenance reserve	144,313		
Total net assets	1,328,702	521,164	
Total liabilities and net assets	\$ <u>11,955,139</u>	\$ <u>10,721,845</u>	

Notes to Financial Statements June 30, 2004 and 2003

Note 18: Segment Information (Continued)

Condensed Statement of Revenues, Expenses and Changes in Net Assets

	 2004		2003
Nonoperating revenues			
Restricted student fees	\$ 637,850	\$	562,684
Investment income	38,725		186,716
Transfer of reserve payment - current fund	143,735		
Cost of issuance amortization	(12,003)		
Interest on capital asset-related debt	 (769)	_	(228,236)
Nonoperating revenues	 807,538		521,164
Change in net assets	 807,538	_	521,164
Net assets, beginning of year	 521,164	_	
Net assets, end of year	\$ 1,328,702	\$	521,164

Condensed Statement of Cash Flows

	2004	2003
Cash flows from Capital and related financing activities Investing activities	\$ (5,289,014) 285,357	\$ 9,338,481 70,071
Net increase (decrease) in cash Cash, beginning of year	(5,003,657) 9,408,552	9,408,552
Cash, end of year	\$ 4,404,895	\$9,408,552